



March 1<sup>st</sup>, 2019

To Whom It May Concern,

c/o Avison Young  
2900-1055 West Georgia Street  
Box 11109, Royal Centre  
Vancouver, BC  
V6E 3P3 CA

**RE: Chris Wieser & the Avison Young Multi-Family Team in Vancouver, BC**

---

It is with great pleasure that I am writing to recommend the Avison Young Multi-Family Team in Vancouver to assist you in your Commercial Real Estate needs or requirements.

We have worked closely with Chris Wieser on several acquisitions in the Okanagan and have had great experiences on every transaction. Chris and his Team are one of the most knowledgeable, professional, active and dedicated Commercial Real Estate teams in Western Canada. They worked with us on the following acquisitions in 2018: 1979 Pandosy Street & 1950-1960 Pacific Court in Kelowna totaling 135 rental suites. In 2019 we recently worked together to purchase 2902 South Main Street in Penticton, a 77-unit rental apartment building on an off-market basis.

In today's challenging market, in order to have a successful purchase or sale of a property it is extremely important to work closely with highly dedicated Real Estate professionals. It is without hesitation that I recommend Chris and his Team for any of your Commercial Real Estate needs.

We will continue to work closely with the Avison Young Multi-Family Team for years to come and we highly recommend using their services.

Sincerely,

A handwritten signature in blue ink, appearing to read "D Cobban".

Danny Cobban  
Director, Skyline Apartment  
Skyline Apartment REIT